



PRESS RELEASE - NOVEMBER 2016

Allied Irish Bank (GB) and Brooks Mayfield Accountants – a great fit!

The Nottingham branch of Allied Irish Bank (GB), (AIB GB), is pleased to have supported Gary Pollard and William Oates in their recent buy out of Brooks Mayfield, the well-known and highly respected accountancy firm. Based in West Bridgford, the business has been established for over 50 years and has carved out a place in the market where it is known as a firm which adds real value through a deep understanding of their customers' businesses, needs, hopes, goals and challenges.

With a loyal customer base across a range of business sectors, Brooks Mayfield boasts a high rate of new referrals from its existing customer base and a high level of satisfaction from those it serves.

AIB (GB) was delighted to be able to support this six-figure transaction. Dale Cowdell, a Relationship Manager with the Bank, said:

“AIB (GB) has known Brooks Mayfield for some time – although not as a client - and so we were pleased that Gary and William invited us to the table when this transaction came onto the blocks. Given our knowledge and experience of the professional sector, we gained a real sense of just what it was that they were looking to achieve. We recognised the great base they had to build on and we believed in the story they were telling. Credit approvals were quickly obtained and, to our delight, Gary and William selected AIB (GB) as the bank they wanted to partner with”.

Gary, who has been with the practice since 1990 and a partner since 2008 explained:

“With the deal now finally done we feel this is a dawning of an exciting era for Brooks Mayfield, its staff and clients alike. Over the course of the next year or two we will be looking to add further to our experienced and committed team and continue to flourish through the delivery of proactive advice and flexible service to our clientele. We will especially be looking to expand our audit

department and are always on the lookout for new audit clients to serve up our robust yet effective audit service to”.

William, who joined up in 2003 and joined the partnership at the same time as Gary, added:

“We are both very pleased with the deal and would like to take this opportunity of thanking Nigel Turner and Andrew Worrall, the outgoing partners, for all their hard work and commitment over the years and wish them all the best for their retirements. Also our thanks go out to AIB (GB) and both legal teams who have made the next step for our practice possible”.

Gerry McPake, Senior Manager at AIB (GB) in Nottingham commented on his delight at this business win: “As always, when looking at new opportunities, we must, most of all, get comfortable with the people – everything else flows from that. Equally, the client needs to feel comfortable with us. We absolutely believe in the ability of Gary and William to drive this business forward and I confidently expect our relationship to flourish into the future”.

Peter Flowerday of Actons Solicitors acted for AIB (GB). The management team were advised by Russell Thompson of Massers Solicitors.

-ENDS-

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Notes to editors:

About Allied Irish Bank (GB)

Allied Irish Bank (GB) is The Single Minded Business Bank and aims to be recognised as the bank of choice for Owner Managed Businesses in Great Britain. It operates from 16 locations in major business centres across Great Britain and employing over 600 staff.

Allied Irish Bank (GB) has been supporting businesses in Britain with true relationship driven service for over 40 years. During this time, we have grown organically with more than half of our new business coming from existing customers recommending our service to other Owner Managers.

We provide real value to each and every one of our Owner Manager customers and deliver to them the highest standard of service in banking and financial services. We are proud that Allied Irish Bank (GB) was awarded 'Best Service from a Business Bank' at Business Moneyfacts Awards in 2014, 2015 and 2016.

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