



**PRESS RELEASE 18.01.2017**

## **Salford Waste Management doubles processing capacity with new Recycling Plant**

- Allied Irish Bank (GB) structure funding package in excess of £1 million to support the installation of a new recycling plant
- Five new jobs are created and improved efficiency to assist new contract wins

**January 2017** – Salford Skip Hire Ltd trading as Salford Waste Management has expanded its existing premises on Cobden Street with the addition of a new Kiverco recycling plant. Further investment in the site will improve efficiency and support new contract wins, driving the company's continued growth. Funding to support the installation of the Kiverco recycling plant has been provided by Allied Irish Bank (GB).

Located on Cobden Street, Salford, Salford Waste Management is an Environment Agency-approved skip hire company that delivers competitive skips for hire ranging from 4 to 40 cubic yards for use in domestic and commercial projects. The business was established by Directors Tony and Marisa Cauchi in 1990 on a small site off Villiers Street, which now forms just part of a larger 3 acre site.

The new recycling plant was required to meet demands after winning a series of new contracts and to provide additional capacity to accommodate further growth. The development of the site and new plant has enabled the company to increase its processing capabilities from 50,000 tonnes per annum to 100,000 tonnes per annum. It has also created five new jobs.

Marisa Cauchi, Director at Salford Waste Management, explains: “I am extremely passionate about our business and I have a long standing interest in renewable energy and the importance of turning waste into energy. We take very seriously our responsibility with regards to waste management and this new plant enables us to recover and reuse waste instead of using landfill sites. This state-of-the-art plant is the last piece in the jigsaw for us because it is helping to achieve a long-held goal to contribute to renewable energy as well as giving us the capabilities to provide materials for other uses such as aggregates. I have also been delighted with the backing from Allied Irish Bank (GB) who have shown great confidence in our business and future goals for turning waste into energy.”

Conor Teague, Commercial Manager at Salford Waste Management explains: “We were looking to improve our ability to handle more waste on site as well as improving our recovery rates, so it made sense to install a new recycling plant. We believe waste should be treated as a resource and we aim to recycle and recover as much reusable material from your waste as possible. We’ve had to make a significant investment in the site in recent years to accommodate this expansion, purchasing additional land and improving its infrastructure to meet the demands of a busy waste transfer station. These improvements paired with the new plant has doubled our processing capabilities and allowed us to strengthen our work force with the addition of five new jobs. We have also recently won a string of new contracts and needed increased capacity to handle the waste. It was also important to future proof the plant and the site so we can handle even more waste to maximise our return on investment.”

Conor continues: “We have been very happy with the backing from Allied Irish Bank (GB). They offered us competitive terms and we were impressed with their approach and enthusiasm to work with Salford Waste Management and desire to support the business moving forward.”

David Booth, Relationship Manager at Allied Irish Bank (GB) added: “Salford Waste Management is a well known local business that is enjoying significant growth. This is a key stage for the business as they increase capacity with the new recycling plant which will meet new contracts but also allow for further growth. We are delighted to support the team with their expansion plans and look forward to working with them in the future.”

**-ENDS-**