



# News release

23 November 2017

## Central Joinery on next steps to growth with Allied Irish Bank (GB)

An East Midlands-based staircase manufacturer has partnered with Allied Irish Bank (GB) (AIB (GB)) as it takes its next steps to growth.

Founded by Neil Bark with two employees in 1993, Central Joinery of Swadlincote now has over 50 staff, a multi-million pound annual turnover and operates from a 22,000 sq ft state-of-the-art production facility at Cadley Hill Industrial Estate. Working with some of the country's leading house builders and merchants, Central Joinery has received several NHBC Certification and preferred supplier awards for its extensive range of both traditional and contemporary staircases.

Dale Cowdell, Relationship Manager at AIB (GB) in Nottingham, said: "Neil and his management team have gained a fantastic reputation in the industry for combining innovative manufacturing processes with traditional skills, building a very successful business as a result. Design, quality and craftsmanship are core competencies at Central Joinery, as is the company's dedication to developing strong relationships and its ethos of achieving total customer satisfaction. We're looking forward very much to working with Neil and his team in the years ahead."

Neil Bark said: "Central Joinery has grown steadily since our inception in 1993 by focusing on customer service and adapting to changing market conditions and trends. The future is looking very positive with government targets for new build volumes increasing and having a pro-active bank such as AIB (GB) in our arsenal to help us develop our future vision is very important to our business. We are excited about our next stage of development."

Gerry McPake, Senior Manager at AIB (GB) in Nottingham, concluded: “Central Joinery is an excellent example of the well-managed, high quality manufacturing businesses AIB (GB) works alongside in the region. Neil and his management team have ambitions to grow sales and output significantly by 2020 through organic growth and investment in new productivity methods and we’re absolutely delighted to be supporting them in these growth aspirations.”

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