

09.06.15

## Glasgow business growth conference hosts 120 local delegates

- Keynote speaker was Paul Dunn, a best-selling author and thought leader on business leadership
- Gathered together a wide range of entrepreneurs from across local Scottish industry
- Conference was co-hosted by Russell & Russell Business Advisers Ltd and Allied Irish Bank (GB)

The Business Growth Conference gathered together 120 delegates from local Scottish business at the IET Glasgow: Teacher Building. The workshop was focused on growing local business in Scotland.

Targeted at Owner Managed Businesses (OMBs), the conference was co-hosted by the accountancy and business advisory firm Russell & Russell and Allied Irish Bank (GB), the specialist business bank.

Paul Dunn, a leading global voice on business development, was the keynote speaker for the conference. He is a highly respected business mentor who has spoken regularly at TEDx and was honoured recently as a Social Innovation Fellow in Singapore.

Des Martin, Managing Director at the carpet supplier Carpetronic, commented: "Since the uncertainty of the referendum, confidence is high at the moment with Scottish businesses and I'm seeing more optimism in future outlook. This event was therefore well-timed to help generate some fresh ideas to develop the business and push forward with future growth plans."

Kenny Dalby, Allied Irish Bank (GB)'s Senior Branch Manager in Glasgow commented: "This event was set up as a forum for discussion between local businesses and how they can achieve the most successful formula for growth. Scottish industry is booming at the moment and these kinds of events can help to tap into that energy and help unlock future opportunities for our entrepreneurs".

Speaking before the event Alastair Russell, Managing Director at Russell & Russell commented:

"Attending Paul Dunn's "accountant's boot camp" in 1999 was the best 4 days of my business life. I hope by bringing Paul over from Singapore for this event we will provide similar inspiration for Scotland's SME sector"

Malcom Simpson, CEO of the hospitality group SimpsInns, commented: "*This seminar is a fantastic opportunity for us to revaluate our own business strategy and get a strong idea of what is going in the wider world. Paul Dunn has excellent credentials and his mantra on the power of small businesses appeals directly to companies like ours.*"

## ENDS

Notes to Editor

About Russell & Russell Business Advisers Limited

Russell & Russell was formed in 1976 by Bert Russell and his son, Ken. Bert retired and the practice was carried on by Ken until his brother, Alastair, joined in 1989. Both Ken and Alastair are Chartered Accountants having qualified in 1971 and 1987, respectively, and both have worked for the Big Four accounting firms in the UK and abroad.

Our Tax Director, Ian McMonagle, joined Russell & Russell in 2006, following a long tax career which started in 1977 when he joined the Inland Revenue. After 12 years, Ian left to go into private practice and has since developed his career in various accountancy firms in Glasgow before joining our company. Ian is a qualified Chartered Tax Adviser and a member of The Chartered Institute of Taxation.

Our team consists of a number of qualified and non-qualified, highly efficient, skilled and dedicated professionals, who collectively provide an outstanding service to all of our clients.

Our clients range from individuals to large companies and cover almost every profession and trade sector, including manufacturing, retail, construction, service industries and health care.

We take great pride in having a great understanding of our clients' finances, business and personal circumstances and we try to work very closely with our clients to help them as much as possible. We see ourselves as an integral part of our clients' team, not just their accountant or tax adviser.

Our philosophy of high quality personal service means that clients are able to get a quick response to any enquiry.

About Allied Irish Bank (GB)

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