



Opus Diagnostics launches in Ascot with financial backing from AIB (GB)

19th September 2018 – Opus Diagnostics has commenced operation at new premises in Ascot after securing a seven-figure funding package provided by Allied Irish Bank (GB)* (AIB (GB)).

Formerly Berkshire Medical and Imaging Centre, Opus Diagnostics has recently been rebranded and relocated from Windsor to premises on 6 Queen Square, Ascot Business Park in Ascot. AIB (GB) have structured a £2.7million funding facility that consists of a loan for the purchase and fit out costs of the premises and asset finance to assist the commissioning of high end diagnostic equipment.

The business was established in 2017. Andrew Unwin, Consultant Orthopaedic Surgeon, is a co-shareholder, along with fellow co-shareholders who are a number of Orthopaedic Surgeons and experts in the IT Industry. Andrew Unwin specialises in knee and anterior cruciate ligament problems, and the other Orthopaedic Surgeons specialise in all fields of Orthopaedic Surgery. They are joined by six members of clinical staff and two working in administration.

Andrew Unwin, Consultant Orthopaedic Surgeon, Opus Diagnostics said: “I am delighted to launch our new facility and brand in Ascot. It is the perfect location geographically and also provides us with more space as well as plenty of parking. It has been fitted out to our exact specification to provide a complete diagnostic clinic offering our patients the latest technology including MRI, X-Ray, Ultrasound and DEXA equipment. I am very excited to offer high end diagnostic services to the local healthcare community and am hoping to replicate the clinic in other sites across London, the South East and the UK.

“I have also been very happy with the assistance of AIB (GB). The completion of the project would not have happened without the backing of the team and their understanding of my business. I have received excellent support from the initial strategy, assistance with my business plan and liaison with manufacturers.”

Donagh Kenny, Senior Relationship Manager at AIB (GB) worked alongside Aaron Khatkar, AIB Finance & Leasing to structure a funding package to support Andrew and his fellow co-shareholders.

Donagh Kenny said: “Andrew and his team are extremely experienced and offer a very professional service to their patients. This has been enhanced by the move to new premises

and the new equipment commissioned. Already patients are attending daily for quality scans with immediate diagnosis due to radiologists on site and state-of-the art IT systems. We look forward to supporting Andrew with his further growth plans as he looks to expand further across the country with additional clinics.”

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